



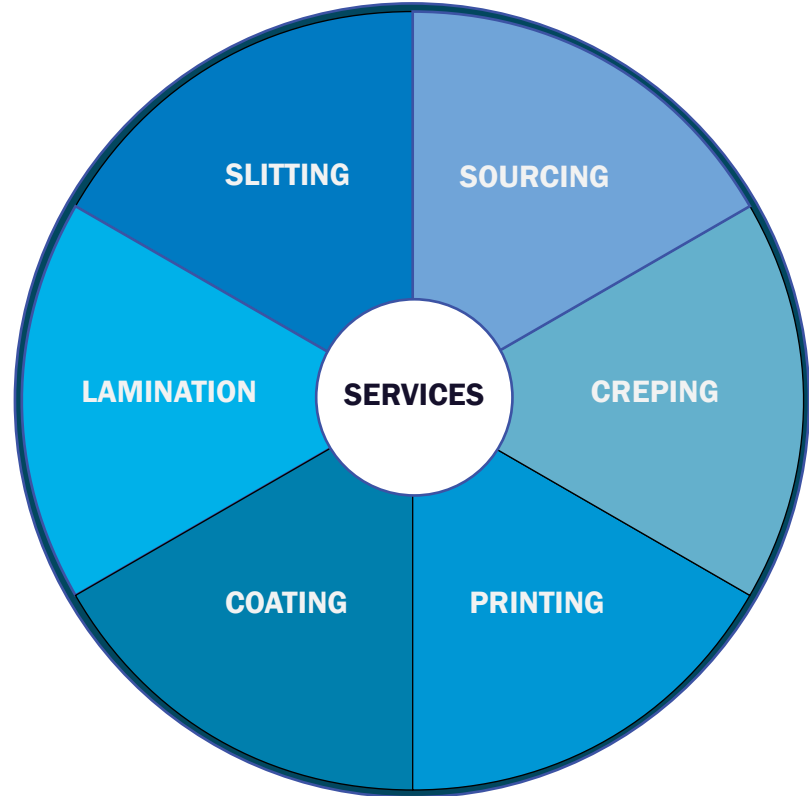
**SERVICES**  
**TURNKEY SOLUTIONS**

## **WHAT WE DO: TEXTILE SERVICES AND TURNKEY SOLUTIONS**

**Scott & Fyfe specialise in the design and manufacture of a multitude of technical fabrics.**

**With a culture of innovation at the core of our employee owned business along with years of experience in the textile industry, we have developed a range of solutions that add significant value throughout a host of manufacturing processes.**

**This brochure highlights just some of the third party solutions and services offered to our global partners and customers.**



## GLOBAL SOURCING

We understand that in a highly competitive market low-cost, quick-to-market products and solutions are essential. That is why we have developed a range of sourcing options that can offer material cost savings in a number of areas.

Our global network of agents, distributors, manufacturers and developers are complimented by a number of direct trading partners in strategically attractive markets.



Lowest cost solutions



International trading expertise



More variants and options



Tiered pricing offers



High quality supply



Faster product development



**SCOTT & FYFE**

## HIGH SPEED COATING AND LAMINATION

**With years of experience in supplying coated and laminated textiles, we understand the processes and materials employed and have developed our range of solutions to complement and assist processes and products across a range of industries.**



Speeds - up to 250m/min



Coating - single or multiple layers



Skewing and stretching services



Capacity for 300,000,000 m<sup>2</sup> per year



Widths - up to 2650mm



Polymers - LLDPE, polypropylene, copolymers and PVA



Capacity - multiple machines and choice of substrates



## HIGH SPEED PRINTING SERVICES

**From operations in the UK and China, our expertise lies in printing products designed to exceed the process and performance demands of our customers.**

**To ensure a perfect match of delivery against the expectations of our customers, we have developed a high quality, robust supply chain that delivers superior results at dramatically reduced**



Widths - up to 4300mm



Speeds - up to 140m/min



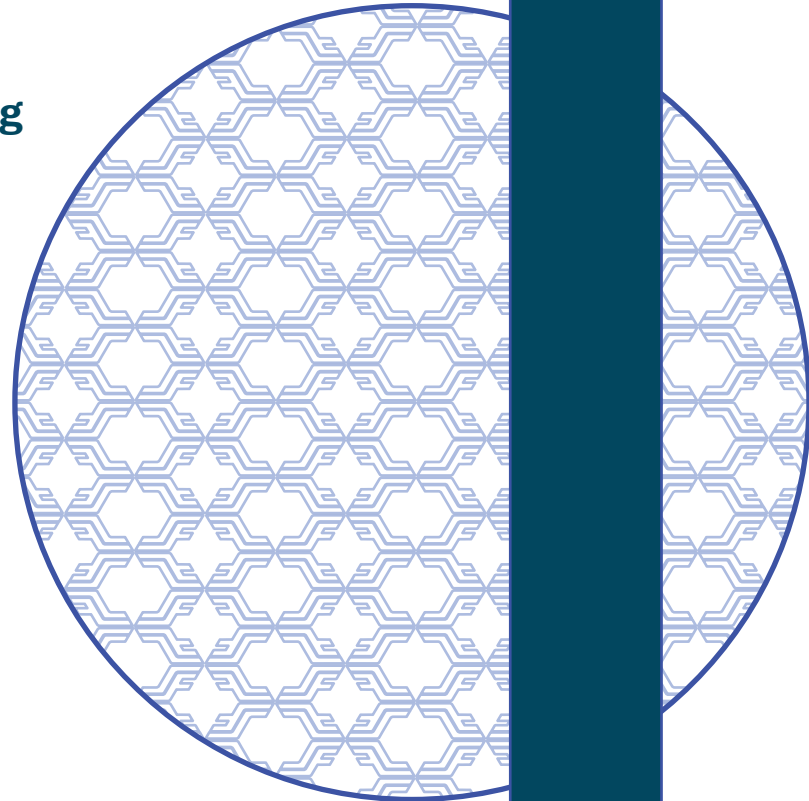
Inks - aqueous based environmentally friendly



Colours - full range



Capacity - multiple machines and various substrates



## SLITTING SERVICES

**As a worldwide provider of slitting services, we realise the importance of delivering accurate, clean slitting services that are logistically compatible with our customers demand profiles.**

**Our state-of-the-art slitting facility delivers high quality products on a just-in-time basis.**



Slitting speeds - up to 100m/min



Lengths - >1000lm



KANBAN replenishment



Multitude of substrates



Core sizes from 76mm or 102mm



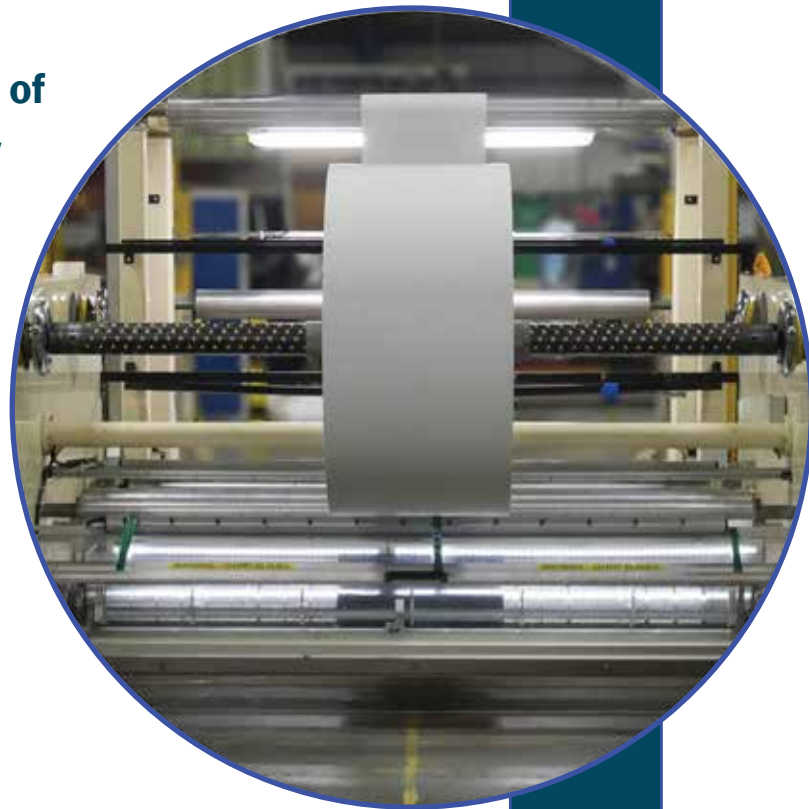
Consignment stock



Crush, fixed or rotary cutting options available



Just-in-time delivery



## CREPING

**Our creping facility offers a range of solutions for a multitude of applications. With the end user in mind, we have developed a range of processes and equipment compatible with end market needs.**



Widths from 1450mm to 4300mm



Speeds - up to 140m/min



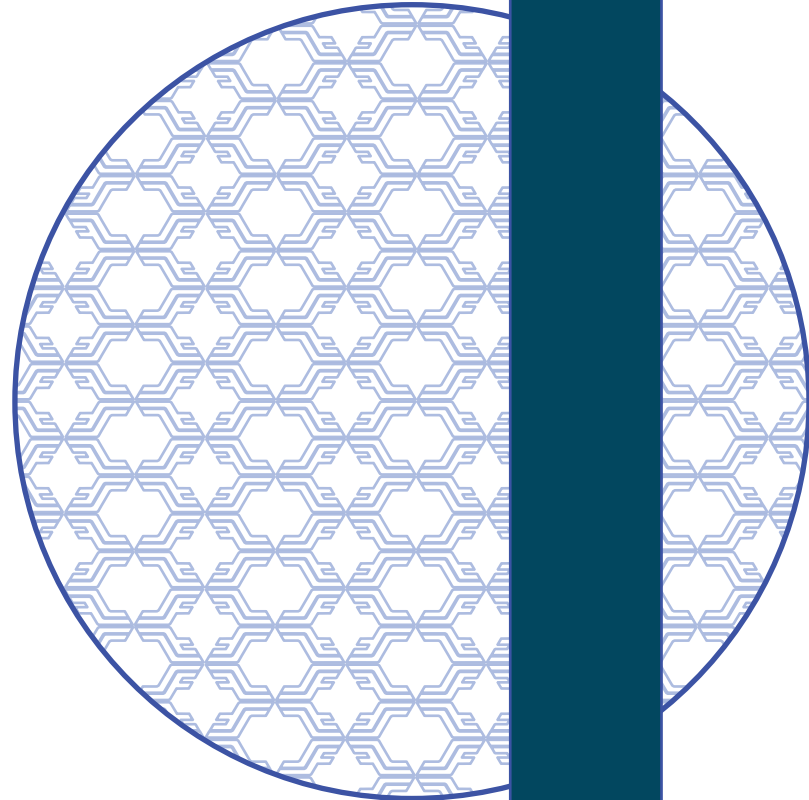
Intensity variable up to 50%



Just-in-time delivery



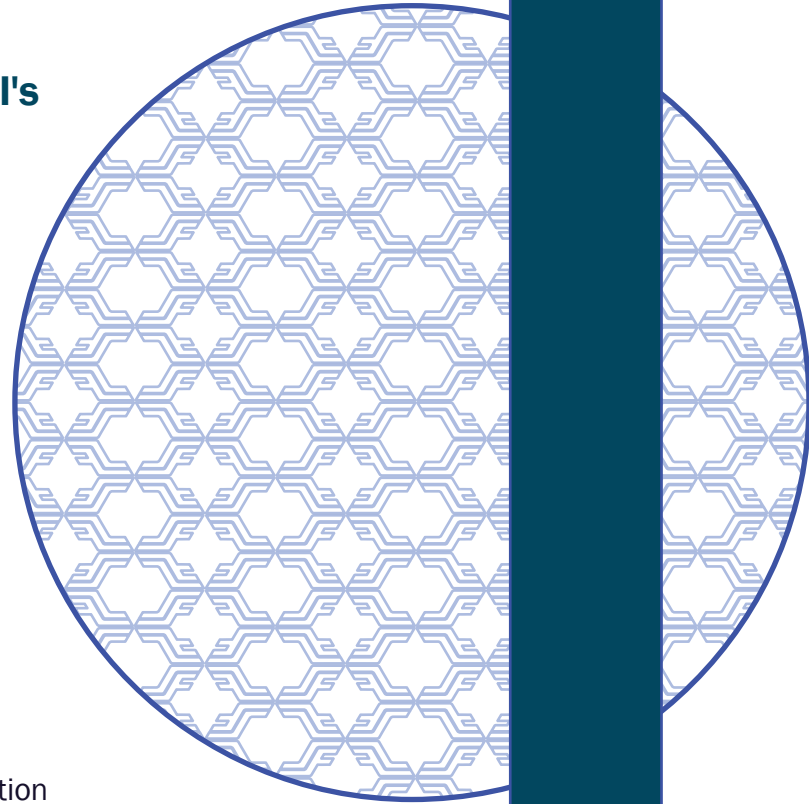
Multitude of substrates including foil, non-woven and paper



## PRODUCT DEVELOPMENT

**Our product development process is based on the Design Council's Double Diamond model. This drives an idea all the way from initial field research, development and testing to successful launch in as quick a timeframe as possible at the lowest commercially feasible cost practicable.**

**It is this approach we use when working with our customers and with other organisations interested in learning new product development techniques.**



Rapid prototyping available



Fail fast approach adopted



Design based innovation tools used



Service Innovation



Large network of collaborative partners



Workshops held within Innovation




## SERVICE INNOVATION

We understand that the nature of services and the pace of change has shifted dramatically in recent years and that mastering the traditional aspects of service delivery is no longer enough.


To seize these opportunities, we continue to learn and form collaborative partnerships to tap into the potential for service innovation.


 2 way education encouraged

 Commercial scoring systems

 Personalise customer experiences

 Innovate to simplify service delivery

 Institutionalise service innovation

 Data capture and analytics used



## CONTACT US



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**TRANSFORMING  
CONCEPTUAL IDEAS  
INTO COMMERCIAL  
INNOVATIONS**

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